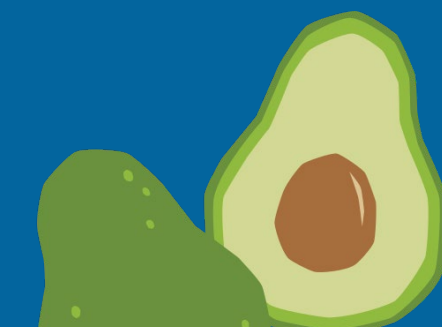
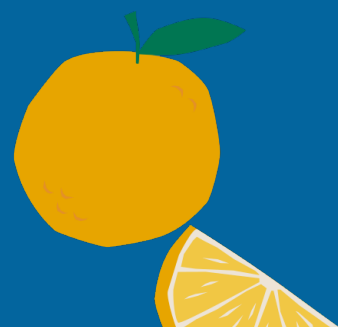
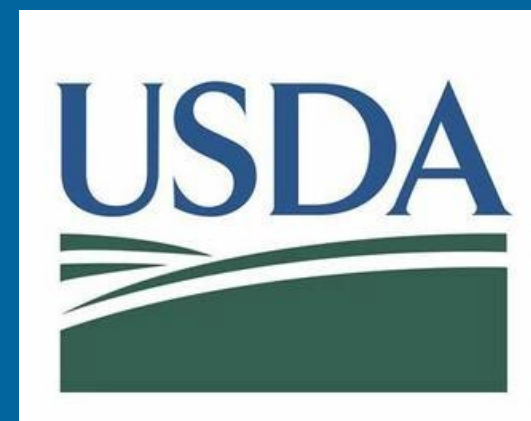


Cooperative Agreement

Subcommittee Overview

June 27, 2024



Welcome and Introductions



Jo Dawson, MS, SNS, Child Nutrition Consultant, Formerly with the Child Nutrition Programs at the Alaska Department of Education and Early Development



Dottie Arnold, MS, BA, FCSA, is the Cooperative Agreement Administrator for the Urban School Food Alliance.

Cooperative Agreement Overview

Fall 2023 - Fall 2026: Three Year Project

● Phase 1: Investigative

- Develop advisory group
- Identify the 6 most critical challenges in school procurement.
- Development of action plans to address critical challenges.
- Procurement Research/Training Development

● Phase 2: Piloting Change

- Develop national bid template
- Develop procurement training to address gaps
- Webinars for local producers
- Conduct TeamUp training and Procurement training

● Phase 3: New Procurement Practice Pilots

- Working with the USDA and State Agency, conduct bid template procurement pilots.
- Prepare a proposal for a new school food procurement business plan to USDA/Congress

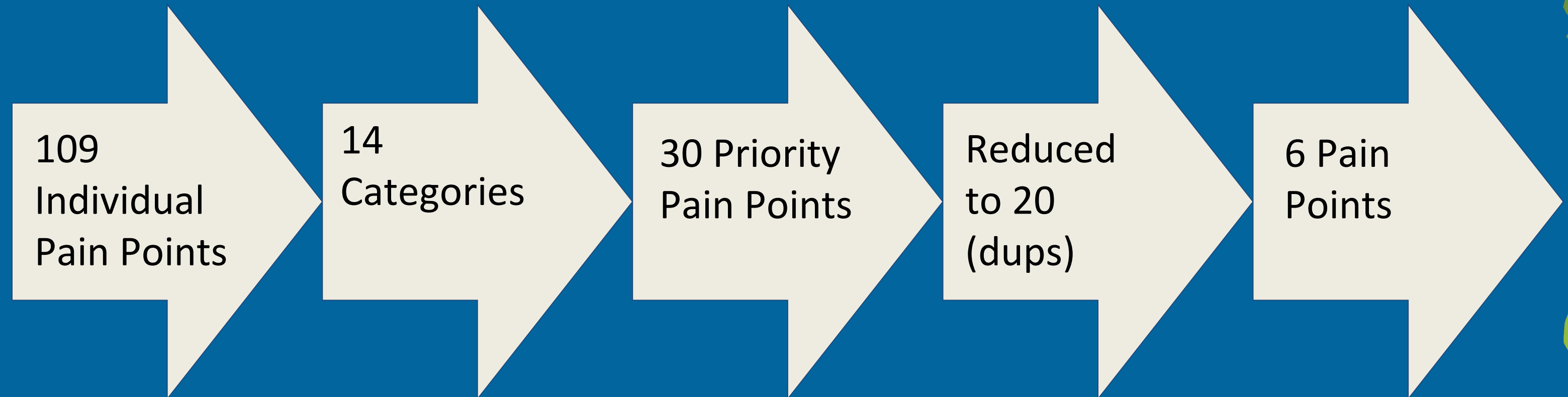
Advisory Procurement Workgroup



Inaugural In-person Meeting February 21-22, 2024

Identifying the Top 6 Procurement

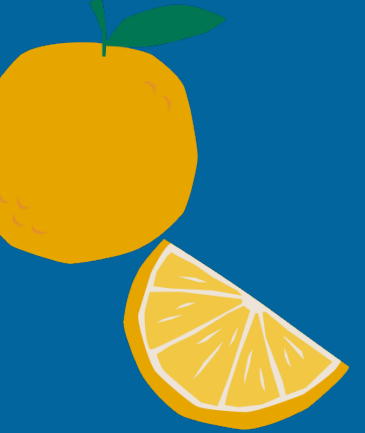

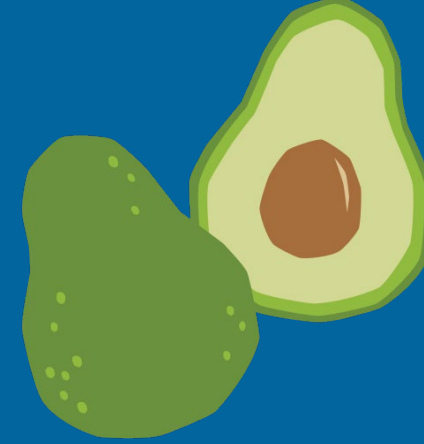


Pain Points



Summary of Inaugural meeting can be found [here](#).



6 Procurement Pain Points

- 
- 
1. Lack of state/federal/local alignment
 2. Create a best practice school nutrition procurement model to make SFAs a better customer
 3. Electronic bid process/technology
 4. Training
 5. Forecasting
 6. Regulation complexity
- 
- 
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USDA 60-Day Technical Report

- 60-Day Technical Report can be viewed on our website [HERE](#).
- Creating the foundations for the Cooperative Agreement.
- Highlighting the Executive Summary of project progress, collaboration and partnerships, long-term and short-term goals, action plan development, and future project deliverables.



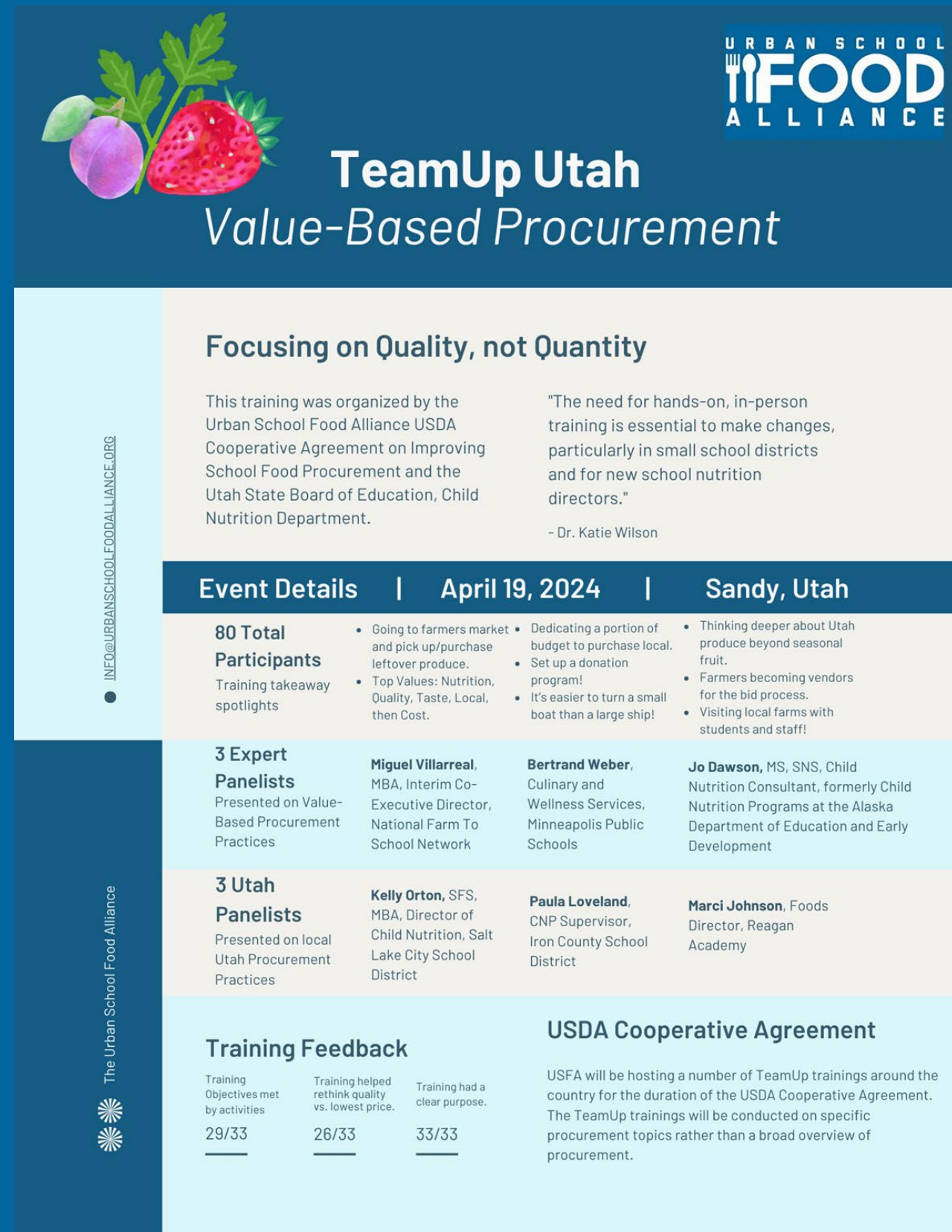
USDA COOPERATIVE AGREEMENT

*Procurement Practices in School Meals:
Making Real Change Work for Healthier Families*

60-DAY TECHNICAL REPORT
October 1, 2023 - March 30, 2024



TeamUp Procurement Trainings



URBAN SCHOOL FOOD ALLIANCE

TeamUp Utah Value-Based Procurement

Focusing on Quality, not Quantity

This training was organized by the Urban School Food Alliance USDA Cooperative Agreement on Improving School Food Procurement and the Utah State Board of Education, Child Nutrition Department.

"The need for hands-on, in-person training is essential to make changes, particularly in small school districts and for new school nutrition directors."
- Dr. Katie Wilson

Event Details | April 19, 2024 | Sandy, Utah

80 Total Participants Training takeaway spotlights	<ul style="list-style-type: none"> Going to farmers market and pick up/purchase leftover produce. Top Values: Nutrition, Quality, Taste, Local, then Cost. 	<ul style="list-style-type: none"> Dedicating a portion of budget to purchase local. Set up a donation program! It's easier to turn a small boat than a large ship! 	<ul style="list-style-type: none"> Thinking deeper about Utah produce beyond seasonal fruit. Farmers becoming vendors for the bid process. Visiting local farms with students and staff!
3 Expert Panelists Presented on Value-Based Procurement Practices	Miguel Villarreal , MBA, Interim Co-Executive Director, National Farm To School Network	Bertrand Weber , Culinary and Wellness Services, Minneapolis Public Schools	Jo Dawson , MS, SNS, Child Nutrition Consultant, formerly Child Nutrition Programs at the Alaska Department of Education and Early Development
3 Utah Panelists Presented on local Utah Procurement Practices	Kelly Orton , SFS, MBA, Director of Child Nutrition, Salt Lake City School District	Paula Loveland , CNP Supervisor, Iron County School District	Marci Johnson , Foods Director, Reagan Academy

Training Feedback

Training Objectives met by activities	Training helped rethink quality vs. lowest price.	Training had a clear purpose.
29/33	26/33	33/33

USDA Cooperative Agreement

USFA will be hosting a number of TeamUp trainings around the country for the duration of the USDA Cooperative Agreement. The TeamUp trainings will be conducted on specific procurement topics rather than a broad overview of procurement.

INFO@URBANSCHOOLFOODALLIANCE.ORG

The Urban School Food Alliance

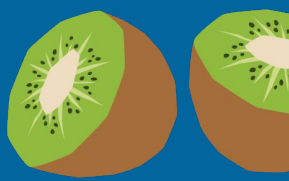
- April 2024 in Utah: TeamUp for Value-Based Procurement, Focus on Quality, not Quantity
- July 2024 at SNA ANC: TeamUp for Procurement Success: Your Future is Brighter with Forecasting (precon)
- November 2024 in Louisiana: TeamUp Procurement 101



Subcommittee Overview

- Subcommittees
 - State Agency
 - School Food Authorities
 - SNA Presidents/LAC Overview
 - Industry
 - Outside Stakeholders
 - Urban School Food Alliance Members
 - Expectations
 - Timeframes
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Q & A





Thank you!

Thank you for participating. Stay in touch with the USFA and our
USDA Cooperative Agreement on our website!

urbanschoolfoodalliance.org/cooperativeagreement

